

COMPANY PROFILE

PRESENTED BY
SOLID CONNECT

Building Connections That Hold Weight

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ABOUT SOLID CONNECT

SOLID CONNECT is a technology and solutions company dedicated to creating reliable, scalable, and intelligent connections between people, businesses, teams, and systems. We specialize in transforming fragmented networks and disconnected processes into unified, dependable infrastructures that promote efficiency, collaboration, and sustainable growth. By leveraging innovative technologies and digital solutions, we bridge the gap between service providers and service seekers, enabling seamless interactions, improved accessibility, and enhanced user experiences across various sectors.



MISSION AND VISION



MISSION

To deliver reliable connection solutions that help businesses communicate, collaborate, and scale without friction.

VISION

To build unbreakable connections that empower people and businesses to grow together with trust, reliability, and speed.



OUR SERVICES

At SOLID CONNECT, we offer a comprehensive suite of technology solutions designed to meet the diverse needs of businesses in today's digital landscape. Our expert team provides end-to-end services that drive efficiency, enhance security, and foster innovation.



RECRUITMENT



LOGISTICS



REAL ESTATE



DISTRIBUTION



**SALES &
MARKETING**



**IMPORT &
EXPORT**

OUR SERVICES

RECRUITMENT

Recruitment partner that builds strong, lasting links between talent and companies. We don't do surface-level matching — we connect people where skills, culture, and goals actually align.

What we do

We source, vet, and connect high-quality candidates with organizations that need them, across tech, business, and specialist roles. From executive hires to technical teams, we focus on placements that stick.

How we're different

1. Quality over volume: Every candidate is screened for capability and fit, not just keywords.
2. Network-driven: We leverage a deep, active network instead of relying on cold databases.
3. Built for retention: Our goal is hires that stay, grow, and deliver

SOLID CONNECT helps artisans, makers, and skilled tradespeople find clients who respect the work and pay for quality. No lowball bids, no endless haggling. Just direct connections to projects that match your craft and standards.

What we do for you:

Real Clients, Real Budgets: We match you with customers looking for custom, high-quality work not mass-produced alternatives. We handle client screening and project details so you can focus on the work.

Who we work with

Woodworkers, metalworkers, leather craftsmen, ceramicists, textile artists, jewelers, and other independent makers who take pride in what they do.



OUR SERVICES

> LOGISTICS

SOLID CONNECT Logistics is a full-service freight and supply chain partner built for businesses that can't afford delays. We manage road, air, and sea freight, warehousing, and last-mile delivery with one goal: get your goods where they need to be, on time, intact.

What we do

1. Freight Forwarding

Domestic and international shipping across road, air, and ocean. We handle customs, documentation, and carrier negotiations so you don't have to.

2. Warehousing & Fulfillment

Secure storage, inventory management, and order fulfillment. Scalable space and systems that grow with your business.

3. Last-Mile Delivery

Fast, tracked delivery to end customers. Real-time updates and reliable SLAs for B2B and B2C.

4. Supply Chain Consulting

We audit your current logistics setup and cut costs, reduce lead times, and eliminate weak points in your chain.

Why companies work with us

Reliability: 98.6% on-time delivery rate. We build buffer and contingency into every route.

Transparency: Live tracking, clear pricing, no hidden fees. You see what's moving and where.

Flexibility: From single pallets to full container loads, we scale up or down without the runaround.

Accountability: One dedicated account manager. No call centers, no runaround.



OUR SERVICES

REAL ESTATE

SOLID CONNECT Real Estate connects buyers, sellers, investors, and tenants with properties that match their goals and budget. We focus on deals that are clean, fast, and built to last — no surprises, no wasted time.

What we do

1. Sales & Acquisitions

Residential, commercial, and investment properties. We source off-market deals and negotiate terms that protect your bottom line.

2. Leasing & Tenant Placement

Fast placement for landlords and verified tenants for businesses. We handle screening, contracts, and handover so you don't deal with the hassle.

3. Property Management

Full management for owners who want passive income without the headaches. Rent collection, maintenance, compliance, and tenant relations handled end-to-end.

4. Market Advisory

Data-driven pricing, investment analysis, and portfolio strategy for clients buying, selling, or holding assets.

Why clients work with us

Local Expertise: We know the neighborhoods, pricing trends, and what actually sells.

Vetted Network: Every buyer, seller, and tenant is screened. Fewer flakes, faster closings.

Transparent Process: Clear fees, real-time updates, and direct access to your agent.

Built for Retention: We don't just close deals. We build relationships that bring clients back.



OUR SERVICES

DISTRIBUTION

SOLID CONNECT Distribution is your link between manufacturers and markets. We get products from factory floor to retail shelf, dealer network, or direct to customer — fast, intact, and at the right cost.

What we do

1. Wholesale & Bulk Distribution

Stock and distribute FMCG, electronics, building materials, and industrial goods across regions. We handle warehousing, order processing, and bulk fulfillment.

2. Channel Development

Build and manage your distributor and retailer network. We recruit, onboard, and support partners so you can scale without building a sales team from scratch.

3. Last-Mile & Retail Fulfillment

Direct-to-store and direct-to-consumer delivery with tracking, invoicing, and returns handling.

4. Inventory & Demand Planning

Data-driven forecasting to keep stock moving and avoid dead inventory. We balance supply with real market demand.

Why partners work with us

Reach: Access to established retail, B2B, and online channels without the upfront investment.

Reliability: 99%+ order accuracy and on-time delivery. We don't miss restock windows.

Cost Control: Consolidated logistics and negotiated carrier rates lower your landed cost.

Visibility: Real-time inventory and sales data so you can make decisions on facts, not guesses.



OUR SERVICES

SALES & MARKETING

SOLID CONNECT Sales & Marketing is a revenue-focused partner for B2B and B2C companies that need predictable leads, faster conversions, and sales systems that don't fall apart under pressure. We build the engine, run it, and hand you the results.

What we do

1. Lead Generation & Demand Capture

Targeted campaigns across LinkedIn, Google, email, and industry channels to fill your pipeline with qualified prospects. No vanity metrics, only leads that match your ICP.

2. Sales Enablement & Outbound

Build and run outbound sequences, cold outreach, and follow-up systems. We train your team or run it for you until the pipeline is consistent.

3. Digital Marketing & Brand Positioning

Website, content, ads, and social that actually communicate your value and drive action. We focus on messaging that converts, not just looks good.

4. Revenue Operations

CRM setup, tracking, reporting, and process design so marketing, sales, and ops work from the same data. No leaks, no guesswork.

Why clients work with us

Revenue First: Every campaign tie back to meetings booked, deals closed, and revenue generated.

Speed to Market: Campaigns live in 7-14 days. We test fast, double down on what works.

Accountability: Weekly reporting, clear KPIs, and one point of contact. No black box.

Scalable Systems: We build processes you can run in-house once you're ready to take them over.



OUR SERVICES

IMPORT & EXPORT

SOLID CONNECT Import & Export connects manufacturers, suppliers, and buyers across international markets. We handle sourcing, compliance, shipping, and customs so your goods move from origin to destination without friction.

What we do

1. Sourcing & Supplier Vetting

Identify reliable manufacturers and suppliers, verify quality, and negotiate pricing and MOQs on your behalf. No guesswork, no middlemen surprises.

2. End-to-End Logistics

Air, sea, and land freight management. We coordinate pickup, documentation, insurance, and delivery to your warehouse or port.

3. Customs Clearance & Compliance

Handle HS codes, duties, permits, and regulatory paperwork for both export and import. We keep shipments moving and compliant.

4. Trade Facilitation & Documentation

Invoices, packing lists, certificates of origin, and letters of credit managed end-to-end. Clean paperwork means fewer delays at ports.

Why businesses work with us

Reliability: 98%+ on-time shipment rate with proactive updates and contingency planning.

Cost Efficiency: Consolidated freight and negotiated carrier rates reduce landed cost.

Risk Control: Pre-shipment inspections and vetted suppliers reduce quality and payment risk.

Transparency: Real-time tracking and clear, itemized costing. No hidden fees.



OUR APPROACH



**CLIENT-
CENTRIC FOCUS**



**INNOVATIVE
SOLUTIONS**



**CUSTOMIZED
STRATEGY**



TRANSPARENCY

CLIENT TESTIMONIALS



“Partnering with Solid Connect. was a game-changer for us. Their logistics solutions revolutionized our inventory management. We saw a significant reduction in inventory discrepancies.

Abdul latif Abdulai CEO, GREENHAUL SOLUTIONS



“The team understands the local market and delivers real results. Whether it's distribution, property management, or logistics, they consistently exceed expectations.”

Ekow Sammie Bondzie CEO, DEERIINE SERVICES

“Working with SOLID CONNECT has been a game changer. Their commitment to reliability, transparency, and long-term partnerships makes them more than a service provider—they are a trusted business partner.”

FRANCIS HAPPY JASPER CEO, Growing Enterprise



“Working with SOLID CONNECT has been a game changer. Their commitment to reliability, transparency, and long-term partnerships makes them more than a service provider—they are a trusted business partner.”

EVANS ALLOTEY CUDJOE CEO, Ace Million Plus



STAY IN TOUCH WITH US!



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